

**Q3 2015 Results Presentation** 

30 November 2015



#### JINHUI SHIPPING AND TRANSPORTATION LIMITED

### **Disclaimer**

This presentation may contain forward looking statements. These statements are based upon various assumptions, many of which are based, in turn, upon further assumptions, including the Company's management's examination of historical operating trends. Although the Company believes that these assumptions were reasonable when made, because assumptions are inherently subject to significant uncertainties which are difficult or impossible to predict and are beyond its control, the Company cannot give assurance that it will achieve or accomplish these expectations, beliefs or targets.

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# Q3 2015 Highlights

Revenue for the quarter declined 11% to US\$24 million

Net loss for the quarter : US\$32 million

Basic loss per share: US\$0.385

Gearing ratio as at 30 September 2015: 27%

#### **Financial Highlights** For the quarter and nine months ended

#### 30 September 2015

US\$'000	Q3 2015 (Unaudited)	Q3 2014 (Unaudited)	QoQ	9M 2015 (Unaudited)	9M 2014 (Unaudited)	ΥοΥ
Revenue	24,171	27,036	-11%	66,580	102,095	-35%
Operating loss	(31,149)	(14,416)	-116%	(36,619)	(14,162)	-159%
Net loss for the quarter / period	(32,389)	(15,734)	-106%	(40,314)	(18,321)	-120%
Basic loss per share	US\$(0.385)	US\$(0.187)	-106%	US\$(0.480)	US\$(0.218)	-120%

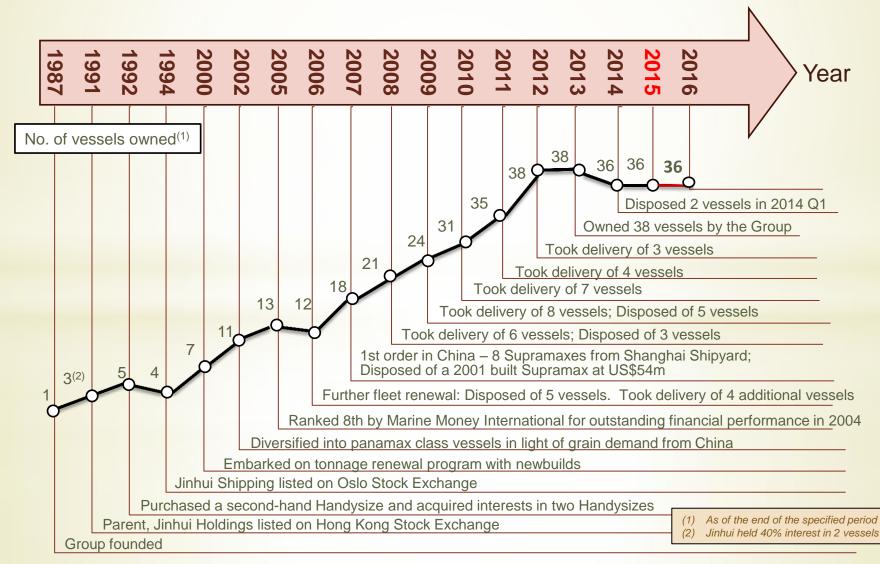
# **Key Financial Ratios**

#### As at 30 September 2015

	Q3 2015 (Unaudited)	Q3 2014 (Unaudited)	2014 (Audited)
Total assets (US\$'000)	1,133,340	1,309,617	1,225,711
Total debt borrowings (US\$'000)	348,863	417,617	402,498
Return on equity <sup>1</sup>	-4.22%	-1.80%	-10.38%
Return on total assets <sup>2</sup>	-2.79%	-1.20%	-6.58%
Current ratio <sup>3</sup>	1.74 : 1	2.8 : 1	2.6 : 1
Net gearing <sup>4</sup>	27%	23%	25%

- 1. ROE is calculated based on net profit (loss) divided by average equity
- 2. ROA is calculated based on net profit (loss) divided by average of total assets
- 3. Current ratio is calculated based on current assets divided by current liabilities
- 4. Net gearing is calculated on the basis of net debts (total interest-bearing debts net of equity and debt securities, bank balances and cash) over total equity

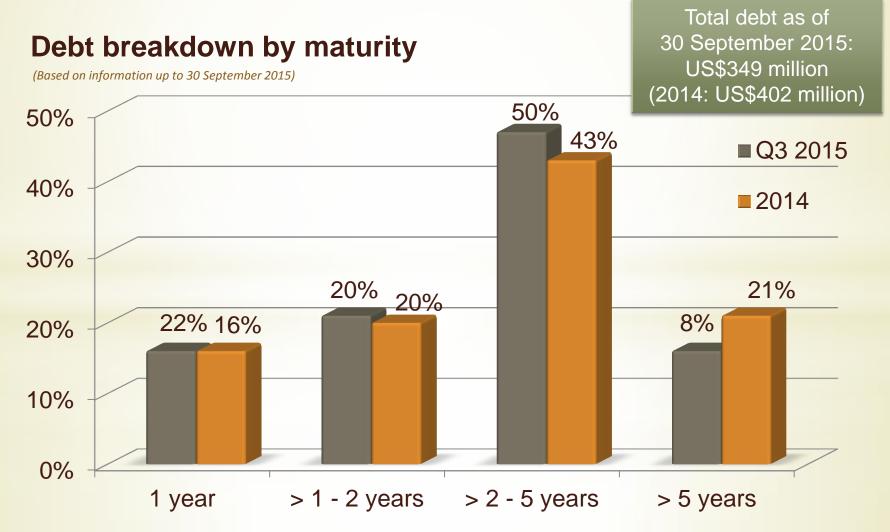
### **Our Fleet Development**



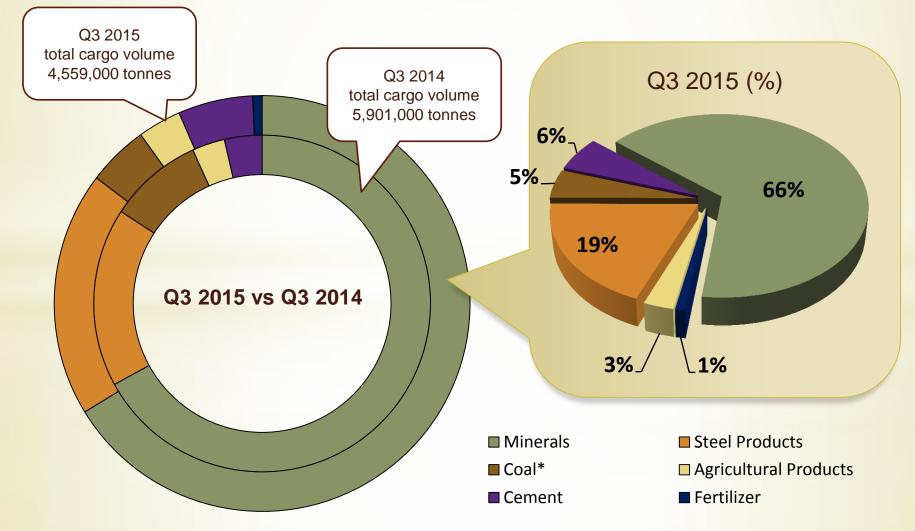
### **Young and Modern Fleet**

	Owned Fleet	Type	<u>Size (dwt)</u>	<u>Year built</u>	<u>Shipyard</u>
	1 Jin Lang 2 Jin Mei 3 Jin Chao 4 Jin Rui 5 Jin Xiang 6 Jin Hong	Post-Panamax Post-Panamax Panamax Panamax Supramax Supramax	93,279 93,204 75,008 76,583 61,414 61,414	2010 2010 2011 2009 2012 2011	Jiangsu New Yangzi Jiangsu New Yangzi Sasebo Imabari Oshima Oshima
As of 29 November 2015	7 Jin Han 8 Jin Feng 9 Jin Ming 10 Jin Yue 11 Jin Ao 12 Jin Heng 13 Jin Gang	Supramax Supramax Supramax Supramax Supramax Supramax Supramax	61,414 57,352 61,414 56,934 56,920 55,091 56,927	2011 2010 2010 2010 2010 2010 2009	Oshima STX (Dalian) Oshima Shanghai Shipyard Shanghai Shipyard Nantong Kawasaki Shanghai Shipyard
Total Capacity of	14 Jin Ji 15 Jin Wan 16 Jin Jun	Supramax Supramax Supramax	56,913 56,897 56,887	2009 2009 2009	Shanghai Shipyard Shanghai Shipyard Shanghai Shipyard
Owned Vessels:	17 Jin Mao	Supramax	54,768	2009	Oshima
2,076,781 dwt	18 Jin Shun	Supramax	54,768	2009	Oshima
2,070,701 000	19 Jin Sui	Supramax	56,968	2008	Shanghai Shipyard
	20 Jin Tong	Supramax	56,952	2008	Shanghai Shipyard
	21 Jin Yuan	Supramax	55,496	2007	Oshima
Average age: 9 years	22 Jin Yi 23 Jin Xing	Supramax	55,496 55,496	2007 2007	Oshima Oshima
	23 Jin Xing 24 Jin Sheng	Supramax Supramax	52,050	2007	IHI
	25 Jin Yao	Supramax	52,050	2004	iHi
	26 Jin Cheng	Supramax	52,961	2003	Oshima
	27 Jin Quan	Supramax	51,104	2002	Oshima
	28 Jin Ping	Supramax	50,777	2002	Oshima
	29 Jin Fu	Supramax	50,777	2001	Oshima
	30 Jin Li	Supramax	50,777	2001	Oshima
	31 Jin Zhou 32 Jin An	Supramax Supramax	50,209 50,786	2001 2000	Mitsui Oshima
	33 Jin Hui	Supramax	50,777	2000	Oshima
	34 Jin Rong	Supramax	50,236	2000	Mitsui
	35 Jin Bi	Handymax	48,220	2000	Oshima
	36 Jin Yu	Handýsize	38,462	2012	Naikai Zosen

## **Debt Maturity Profile**

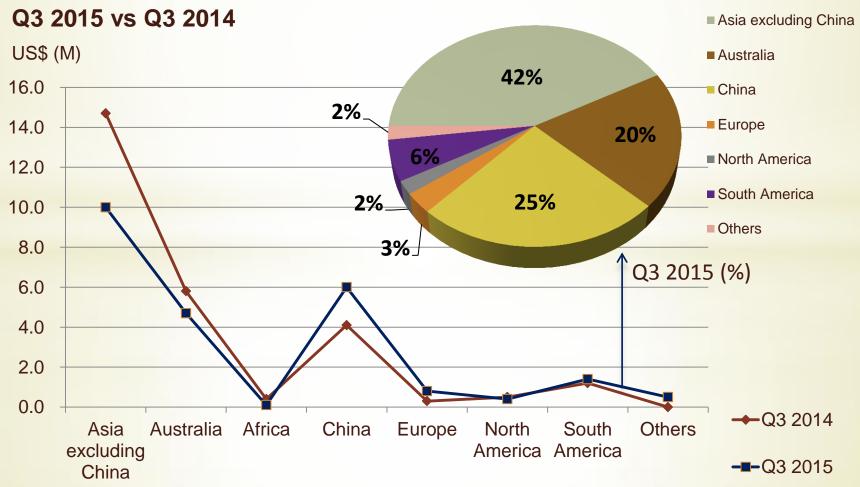


# Cargo Volume Analysis Q3 2015



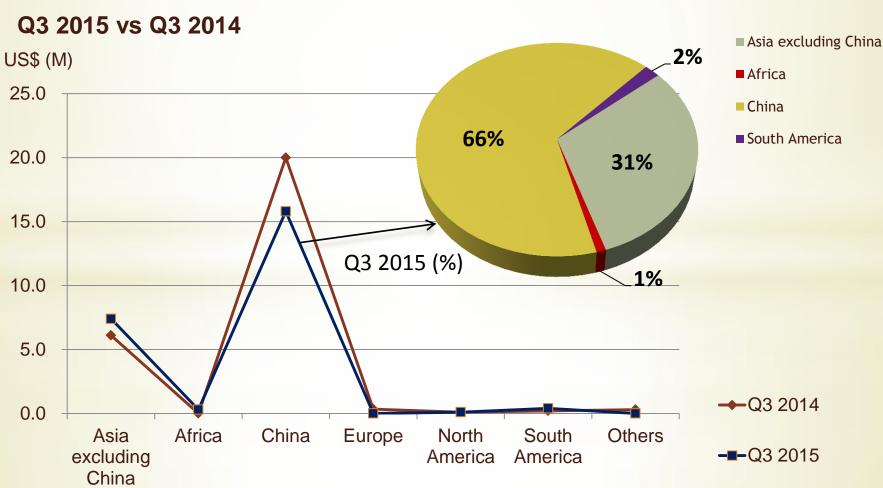
\* Including steaming coal and coking coal

#### Loading Port Analysis Q3 2015 Chartering revenue expressed by loading ports



# **Discharging Port Analysis Q3 2015**

#### **Chartering revenue expressed by discharging ports**



# **TCE of Jinhui Shipping's Fleet**

(Based on information up to 30 September 2015)

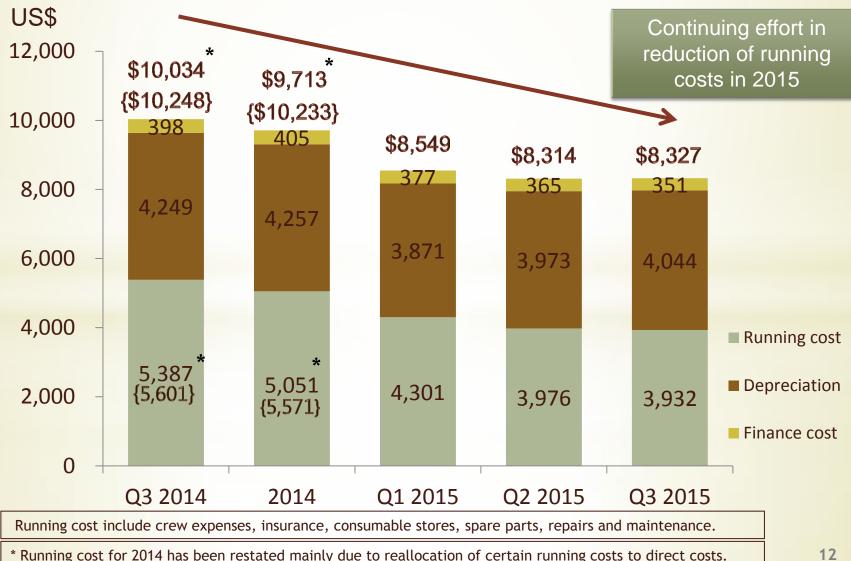
Average daily time charter equivalent rate (TCE)	2015 Q3	2014 Q3	2015 9M	2014 9M	2014
	US\$	US\$	US\$	US\$	US\$
Capesize Fleet	-	-	-	13,477	13,477
Post-Panamax / Panamax Fleet	7,228	7,320	5,457	9,442	9,139
Supramax / Handymax / Handysize Fleet	7,006	7,750	6,797	9,540	9,235
In average	7,027	7,706	6,667	9,541	9,234

- Decrease in TCE mainly due to vessels chartered out at low freight rates

TCE for Post-Panamax / Panamax Fleet and Supramax / Handymax / Handysize Fleet for 3<sup>rd</sup> quarter shown an improvement of 40% and 10% respectively as compared to 2<sup>nd</sup> quarter of 2015 (2015 Q2: Post-Panamax / Panamax Fleet US\$5,153; Supramax / Handymax / Handysize Fleet US\$6,352)

## **Daily Cost of Owned Vessels**

(Based on information up to 30 September 2015)



### Outlook

Freight market will continue to be difficult;

Demand growth expectations need reconsideration;

Erosion of newbuilding orderbook;

Availability of newbuilding finance;

Maintain financial flexibility will be key.